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Haris Sohail

Date of birth: 19/09/1999 | **Place of birth:** Rawalpindi | **Nationality:** Pakistani | **Gender:** Male | **Phone number:** (+92) 3125331795 (Mobile) | **Email address:** harrissohail6@gmail.com | **Website:** https://forgewick.com

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ABOUT ME

Operations Manager at United Information & Management Technologies (UIMT), Islamabad, leading company-wide operations and a multi-functional team across sales, customer support, technical integration and marketing. Electrical Engineering Technology graduate with the highest departmental CGPA (3.89/4.00) from UNESCO-UNEVOC affiliated National Skills University and recipient of the government-funded IGNITE research grant for renewable energy innovation.

WORK EXPERIENCE

OPERATIONS MANAGER – UNITED INFORMATION & MANAGEMENT TECHNOLOGIES (UIMT) – 06/05/2026 – Current – ISLAMABAD, PAKISTAN

- Leading company-wide operations and managing the entire team across sales, customer support, technical integration and marketing
- Setting operational strategy, targets and KPIs; monitoring team performance and reporting directly to the CEO
- Overseeing end-to-end delivery of the company's FBR digital invoicing product, My Digital Invoice, for businesses and tax/accounting firms across Pakistan
- Directing sales and customer acquisition strategy, including marketing budget allocation and client conversion
- Leading regulatory and compliance matters with the Federal Board of Revenue (FBR), including the company's Licensed Integrator application
- Representing the company in negotiations with corporate partners and managing strategic partnerships
- Building and improving internal systems and processes, including CRM and workflow automation, to scale operations

ELECTRICAL DESIGN ENGINEER – ADVANCED MECHANIX – 03/09/2025 – 05/05/2026 – ISLAMABAD, PAKISTAN

- Produced quality designs, drawings, and documentation according to client specifications and industry standards
- Worked on assigned elements of electrical drafting projects
- Developed detailed engineering documentation for industrial clients including Single Line Diagrams, Electrical Schematics, Termination Drawings, Layout Design, Label Schedules, General Arrangement Drawings, and Block Diagrams
- Contributed to comprehensive documentation packages with guidance from senior team members
- Communicated directly with Australian clients to understand project requirements and deliverables
- Assisted in documentation of existing industrial systems and equipment
- Followed professional communication standards in international client interactions

RESEARCH ASSISTANT – LEGAL RIGHTS FORUM (LRF) – 01/10/2025 – 31/12/2025 – ISLAMABAD, PAKISTAN

- Supported qualitative and quantitative research activities including administering questionnaires, conducting opinion polls, and collecting relevant data
- Assisted in data analysis, documentation, and report writing for legal and socio-economic projects
- Liaised with national and international partner organizations and stakeholders
- Assisted in planning and organizing advocacy campaigns, seminars, and workshops on legal reforms and human rights
- Contributed to design and content development of newsletters, policy briefs, and community outreach materials
- Worked on projects related to environment protection, renewable energy, and sustainable development

HEARING AIDS ENGINEER – PROFESSIONAL HEARING SOLUTIONS (PVT. LTD) – 01/09/2024 – 01/09/2025 – ISLAMABAD & RAWALPINDI, PAKISTAN

- Programmed and calibrated digital hearing aids using manufacturer software (Siemens, Signia, Rexton)
- Maintained equipment and ensured quality standards compliance
- Provided technical support and follow-up care to clients
- Documented patient records and device configurations

PRODUCTION LINE ENGINEER (INTERNSHIP) – HATO PAKISTAN (PVT. LTD) – 01/10/2024 – 30/12/2024 – ISLAMABAD, PAKISTAN

- Monitored production line operations to ensure efficiency and quality standards at agricultural lighting manufacturing facility
- Assisted in quality control processes and product inspection
- Identified bottlenecks and contributed to process optimization initiatives
- Collaborated with senior engineers on equipment maintenance and troubleshooting
- Documented production data and prepared technical reports
- Demonstrated responsibility, punctuality, and proactive approach toward learning

EDUCATION AND TRAINING

01/10/2021 – 18/08/2025 Islamabad, Pakistan

BSC ELECTRICAL ENGINEERING TECHNOLOGY National Skills University Islamabad

Electrical Engineering Technology including: Computer Programming, Linear Circuit Analysis, Basic Electronics, Electrical Machines, Instrumentation and Measurements, Electrical Network Analysis, Digital Electronics, Micro-Controller Systems, Signal and Systems, Electrical Power Distribution and Utilization, Industrial Drives and PLC, Artificial Intelligence, Control Technology, Renewable and Alternative Energy Technologies, Communication Systems, Digital Signal Processing, Digital Image Processing, Power System Protection, Computer Networking, Project Management

Website https://nsu.edu.pk/ | **Field of study** Electricity and energy | **Level in EQF** EQF level 6

HONOURS AND AWARDS

18/08/2025

Certificate of Academic Excellence - Highest CGPA in Electrical Engineering Technology – National Skills University Islamabad

Awarded for achieving the highest CGPA (3.89/4.00) in the Electrical Engineering Technology Department at National Skills University Islamabad, a UNESCO-UNEVOC affiliated institution (International Centre for Technical and Vocational Education and Training). This recognition honors exceptional academic performance, dedication, and commitment to excellence. Issued by NSU Literary Society and signed by the Vice Chancellor.

Link https://drive.google.com/file/d/1mT9tmkZK6C9ctCCWV4thm9OjXzk9-XKZ/view?usp=sharing

13/02/2025

IGNITE Research Grant – National Grassroot ICT Research Initiative (NGIRI) – IGNITE

Awarded government research grant as Team Lead under NGIRI 2023-24 (Project Code: NGIRI-2024-27011) for developing "SunSync: A Dual Axis Solar Tracker with Heat Utilization" at National Skills University, Department of Electrical Engineering. Competitive grant supporting innovative renewable energy research. Recognized by the Department as "candidate of the highest caliber for advanced global research opportunities.

Links https://drive.google.com/file/d/12NPOB_C4B7kiZEsHOUZd7cepU_Y-TzrO/view?usp=sharing | https://drive.google.com/file/d/1CuntMGPoxnDt_UP1yTAQ_PCTGTLYmSZu/view?usp=sharing

25/12/2023

National Debate Championship – NSU Literary Society

Recognized for outstanding performance in the Quaid-e-Azam National Debate Championship organized by the Literary Society of National Skills University Islamabad. Demonstrated exceptional public speaking, critical thinking, and argumentation skills.

Link https://drive.google.com/file/d/1h3JetabE5WIkDTDH5qEUfs9S_tdlrkN9/view?usp=sharing

2025

Top Contributor Recognition – NSU Literary Society

Awarded Top Contributor status for continuous involvement, initiative, and impactful participation in literary and co-curricular activities. Played a vital role in strengthening the society's presence and performance through organizing seminars, debates, and creative writing workshops.

Link https://drive.google.com/file/d/1MFCHHLjhloSL7qKToskv2cIZYKMc0UPk/view?usp=sharing

PROJECTS

01/09/2023 – 30/06/2024

SunSync: A Dual-Axis Solar Tracker with Heat Utilization System

Final Year Project funded by National Grassroot ICT Research Initiative (NGIRI) IGNITE 2023-24.

Designed and developed an innovative dual-axis solar tracking system that maximizes solar energy capture through intelligent sun-following technology using LDR sensors and DC motors controlled by Arduino microcontroller.

Key Features:
- Dual-axis tracking mechanism for optimal solar panel alignment (40-50% more energy than fixed panels)
- Heat utilization system using reflective dish to concentrate sunlight for water heating
- Generates both electrical and thermal energy from a single system

Technologies Used: Arduino, LDR sensors, DC motors, L298N motor drivers, CAD design, embedded systems programming

Team Project supervised by Dr. Waqas Arif and Engr. Kashif Janjua at National Skills University Islamabad.

UN Sustainable Development Goals Addressed:
- SDG 6: Clean Water and Sanitation (solar-heated water systems)
- SDG 7: Affordable and Clean Energy (renewable solar electricity)
- SDG 8: Decent Work and Economic Growth (sustainable energy jobs)
- SDG 9: Industry, Innovation and Infrastructure (innovative solar technology)
- SDG 11: Sustainable Cities and Communities (clean energy for urban/rural areas)
- SDG 13: Climate Action (reducing carbon emissions through renewable energy)

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VOLUNTEERING

01/09/2024 – 01/09/2025 Pakistan

Community Hearing Healthcare Volunteer

- Organized and conducted free hearing screening camps for underprivileged communities in Islamabad and surrounding areas
- Participated in deaf community outreach and hearing health awareness programs including device demonstrations
- Volunteered in school hearing screening initiatives for early detection in children
- Provided voluntary assistance to elderly and financially disadvantaged patients
- Contributed to World Hearing Day (March 3rd) awareness campaigns and events

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04/09/2025 – 04/09/2025 Islamabad, Pakistan

Green Movement Clean-up Drive Volunteer

Participated in environmental hike and conservation initiative at Margalla Hills National Park. Demonstrated leadership in waste collection and promoting conservation of Islamabad's natural heritage. Recognized for commitment to sustainable future and environmental stewardship.

Link https://drive.google.com/file/d/1YR0FsAdce1dUOTwRfsYxWFNLq8V7rG8M/view?usp=sharing

04/09/2023 – 04/09/2023 Islamabad, Pakistan

Green Pakistan Cleanliness Drive

Participated in campus cleanliness initiative promoting environmental awareness, civic responsibility, and commitment to a clean, healthy, and sustainable campus environment.

Link https://drive.google.com/file/d/1JQ4T1xxCltYHCNJfPuFDNNxbAuWZKXQc/view?usp=sharing

CERTIFICATIONS

USAID - Power Sector Improvement Activity, 23/01/2025

Electric Vehicle Industrial Training (EVIT) Pilot Program

Four-day industrial training program on Electric Vehicle technology funded by USAID's Power Sector Improvement Activity, conducted in collaboration with Electromotives Private Limited, EZ Bike, and National University of Science and Technology (NUST). Training covered electric vehicle technology, components, maintenance, and the emerging EV industry in Pakistan.

Mode of learning: Presential

Link https://drive.google.com/file/d/1aepAvFmZWs5YFORzw51HhO572HgIEJed/view?usp=sharing

Forage (Siemens), 20/01/2026

Siemens Project Manager Simulation

Completed Siemens Project Manager job simulation through Forage, gaining practical experience in project management methodologies.
Developed competencies in:
- Developing key performance indicators (KPIs)
- Managing project dashboards

Mode of learning: Online

Link https://drive.google.com/file/d/1ryocMRycWXl3zT10gbPlwsF7lH6YFqEa/view?usp=sharing

Forage (Engineers Without Borders UK), 20/01/2026

Engineers Without Borders UK Simulation

Completed Engineers Without Borders UK job simulation through Forage, focusing on sustainable and socially responsible engineering practices.
Developed competencies in:
- The role of engineering in global development
- Participatory and inclusive approaches to engineering
- Applying engineering principles in action
- Critical reflection on engineering impact

Mode of learning: Online

Link https://drive.google.com/file/d/1jsPU9D1G-iiXQvdUEoLkQOCCRSkS7hEk/view?usp=sharing

DigiSkills.pk - Ministry of Information Technology & Telecom, Government of Pakistan, 12/11/2019

Digital Marketing

Completed Digital Marketing course under the DigiSkills Training Program (Batch-04). Training covered digital marketing strategies, social media marketing, SEO, and online advertising fundamentals. Government-funded initiative in collaboration with Virtual University and Ignite.

Mode of learning: Online

Link https://drive.google.com/file/d/1RQlstPtrIR7ndsLrk1xfB0or34XXT2w6/view?usp=sharing

DigiSkills.pk - Ministry of Information Technology & Telecom, Government of Pakistan, 12/11/2019

Freelancing

Completed Freelancing course under the DigiSkills Training Program (Batch-04). Training covered freelance business fundamentals, client acquisition, portfolio development, and professional practices for online work platforms.

Mode of learning: Online

Link https://drive.google.com/file/d/1uL6ATtZRvaUqbVwMqvGO_ADm2gbjbPsL/view?usp=sharing

SKILLS

Technical

design circuits using CAD | use technical drawing software | Drafting drawings using AutoCAD | Bentley Microstation (Advanced) | ISIS proteus | MATLAB | use technical documentation

Engineering

control systems | renewable energy | technical drawings

Soft Skills

problem-solving with digital tools | solve problems | manage engineering project

Leadership & Management

Team leadership | Operations management | Strategic planning | KPI and performance management | Sales strategy | Stakeholder and partnership management | Regulatory compliance (FBR) | Process improvement and automation

LANGUAGE SKILLS

Mother tongue(s): **URDU**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C1	C1	C1	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user